

GERRY WEBER

**Welcome to the 2008
Annual General Meeting**

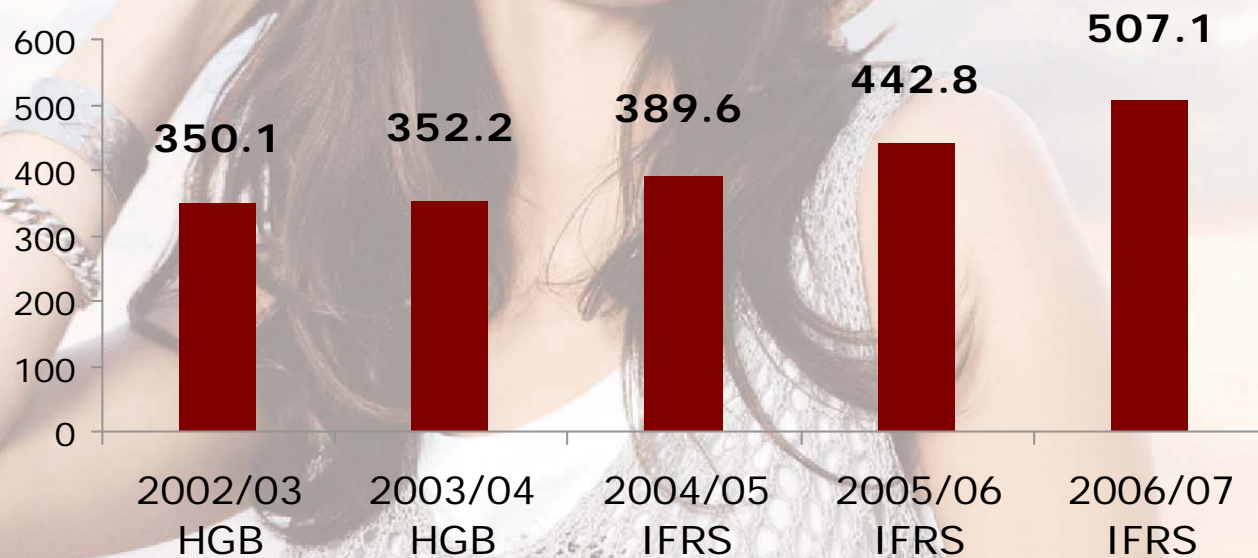


Fiscal Year 2006/2007: Summary

- For the first time half a billion EUR in sales and a double-digit EBIT margin
- Strong expansion particularly in the retail area
- Evolvment into a vertically integrated systems supplier
- Unique position in the market
- Creation of new jobs

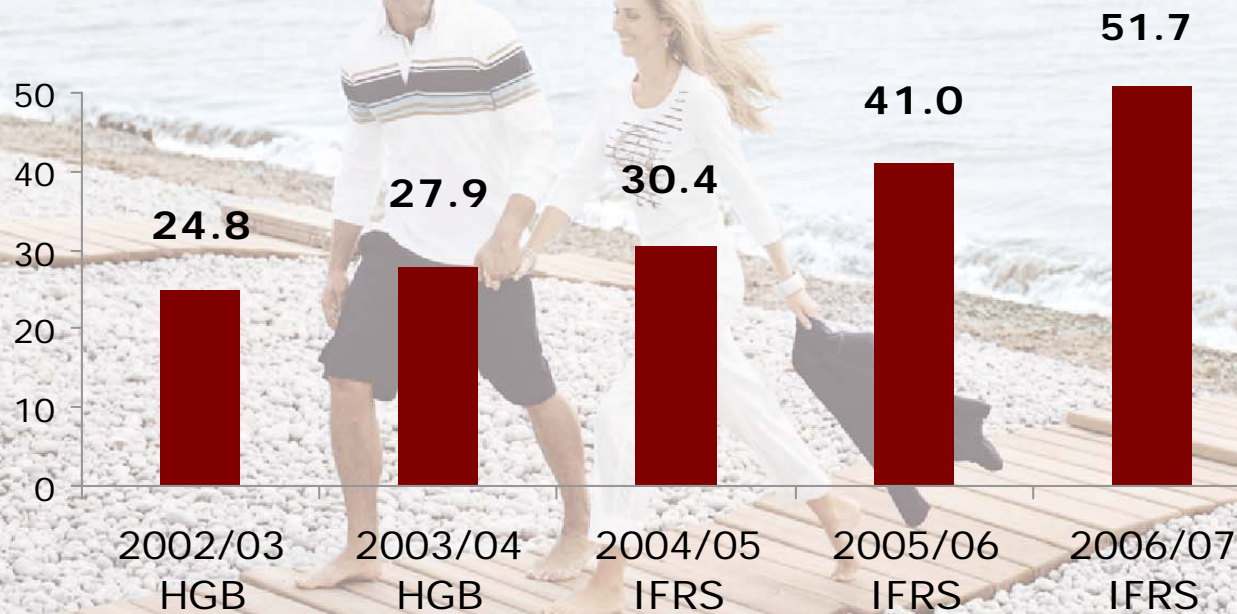
Fiscal Year 2006/2007: Sales development

Group sales in EUR m



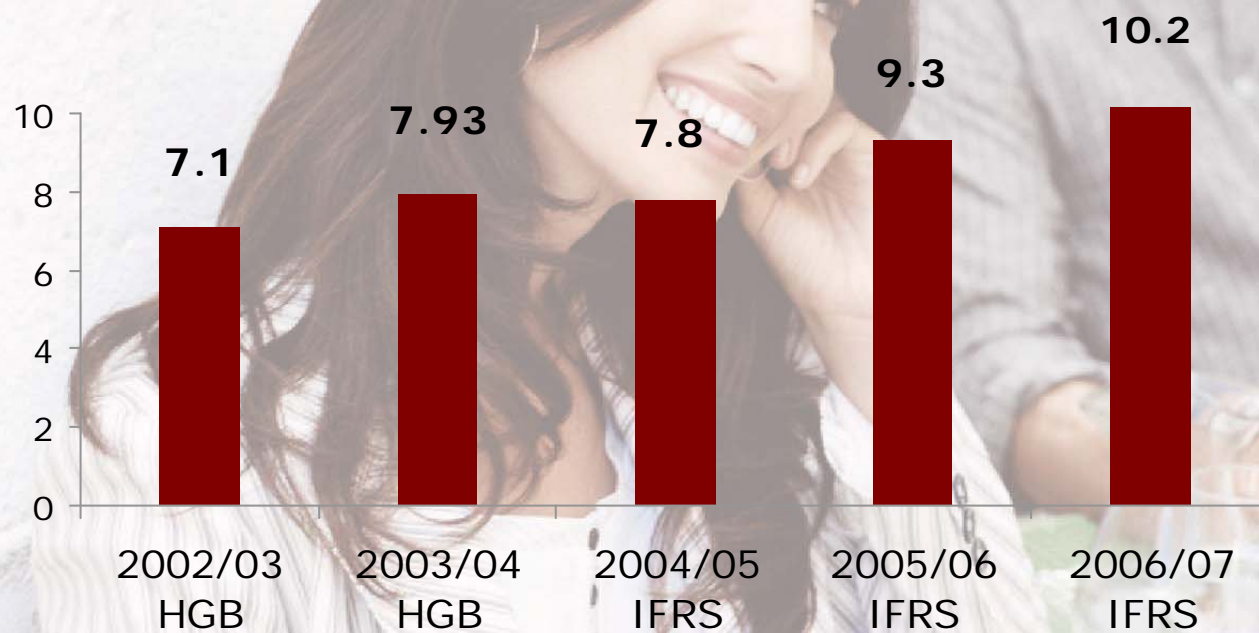
Fiscal Year 2006/2007: Earnings situation

EBIT in EUR m



Fiscal Year 2006/2007: Development of the EBIT margin

EBIT margin in %



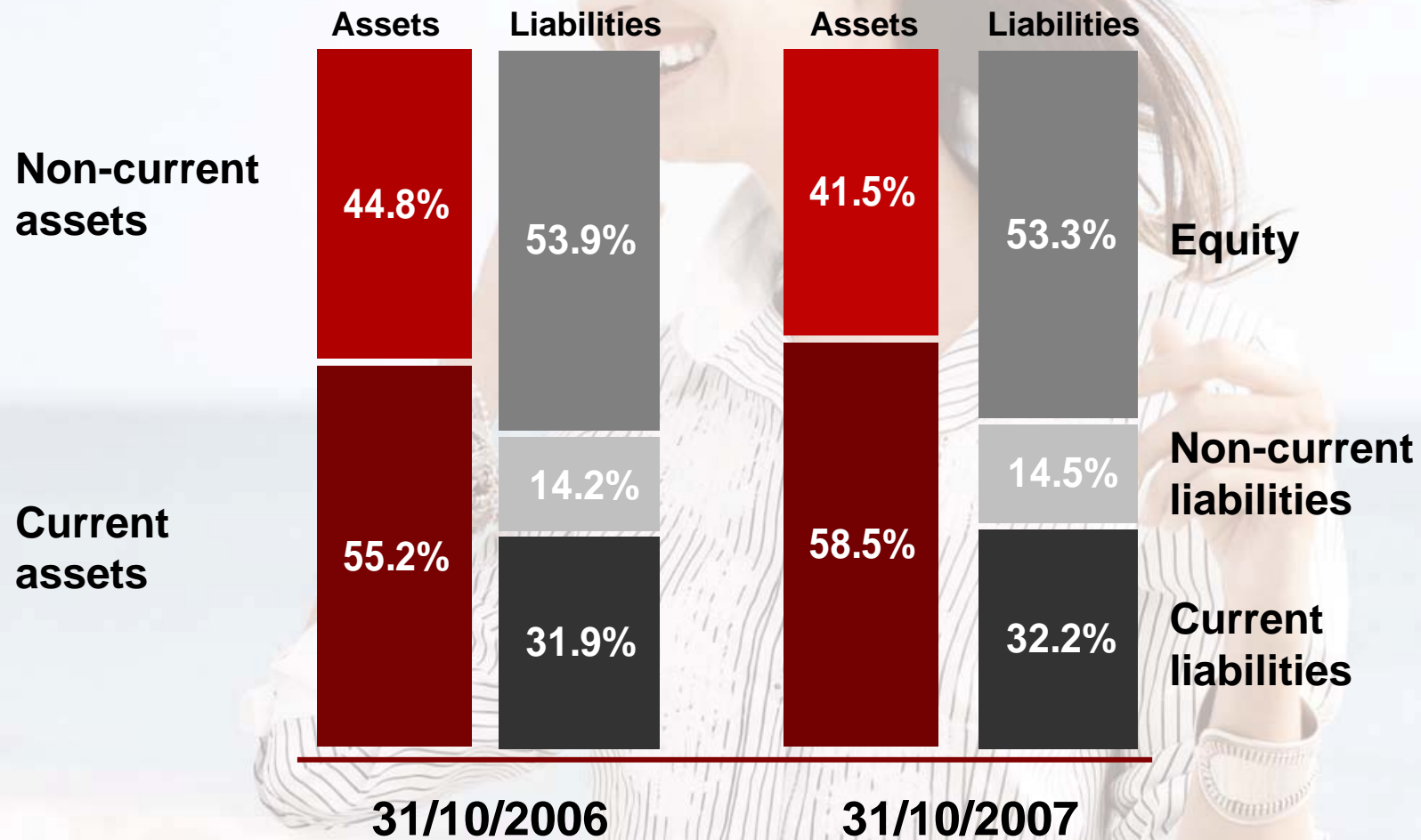
Fiscal Year 2006/2007: Key business figures

EUR m	2005/2006	2006/2007
Sales	442.8	507.1
- Germany	257.6	280.1
- International	185.2	227.0
EBITDA	49.3	62.1
EBIT	41.0	51.7
EBT	36.5	46.6
Profit for the year	21.1	27.0
Headcount (31/10)	1,881	2,018

Fiscal Year 2006/2007: Income statement – key figures

in %	2005/2006	2006/2007
Cost of materials ratio	55.6	55.1
Personnel expense ratio	13.3	13.3
EBITDA margin	11.1	12.2
EBIT margin	9.3	10.2
EBT margin	8.3	9.2
Tax ratio	42.4	42.2

Fiscal Year 2006/2007: Group balance sheet structure



Fiscal Year 2006/2007: Value added statement

in EUR m	2005/2006	2006/2007
Group performance:		
- Sales revenues	442.8	507.1
- Inventory changes	7.9	0.5
- Other interest and income	9.1	16.4
	459.8	524.0
Less purchased materials and services:		
- Cost of materials	254.3	279.9
- Depreciation	8.4	10.4
- Other operating expenses	97.1	114.0
	359.8	404.3
Value added	100.0	119.7

Fiscal Year 2006/2007: Key figures per share

in EUR per share	2005/2006	2006/2007
DVFA earnings	0.92	1.18
Cash flow	1.90	2.49
Dividend	0.40	0.50

Fiscal Year 2006/2007: Development of brand sales

- GERRY WEBER scores name awareness ratings of 80% among women aged 30 to 64
- Percentage of sales:
 - GERRY WEBER 69.9%
 - TAIFUN 21.9%
 - SAMOON 6.4%
- Number of customers and space per customer increasing
- Stronger growth than the market
- Retail position is pushing wholesale business



Fiscal Year 2006/2007: Development of the licensing business

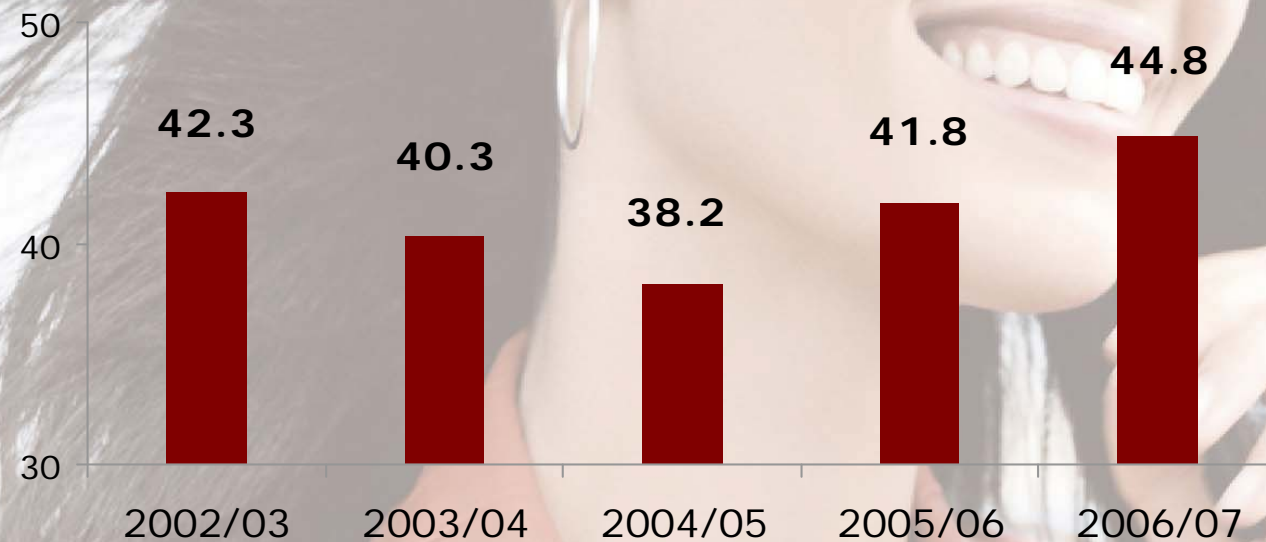
- Building the brand profile and enhanced flexibility of the store concept
- GERRY WEBER Men is stocked by approximately 240 German and international retailers
- Licensing revenues of EUR 1.2 million
- Full potential of GERRY WEBER Men yet to be exploited

Fiscal Year 2006/2007: Development of retail activities

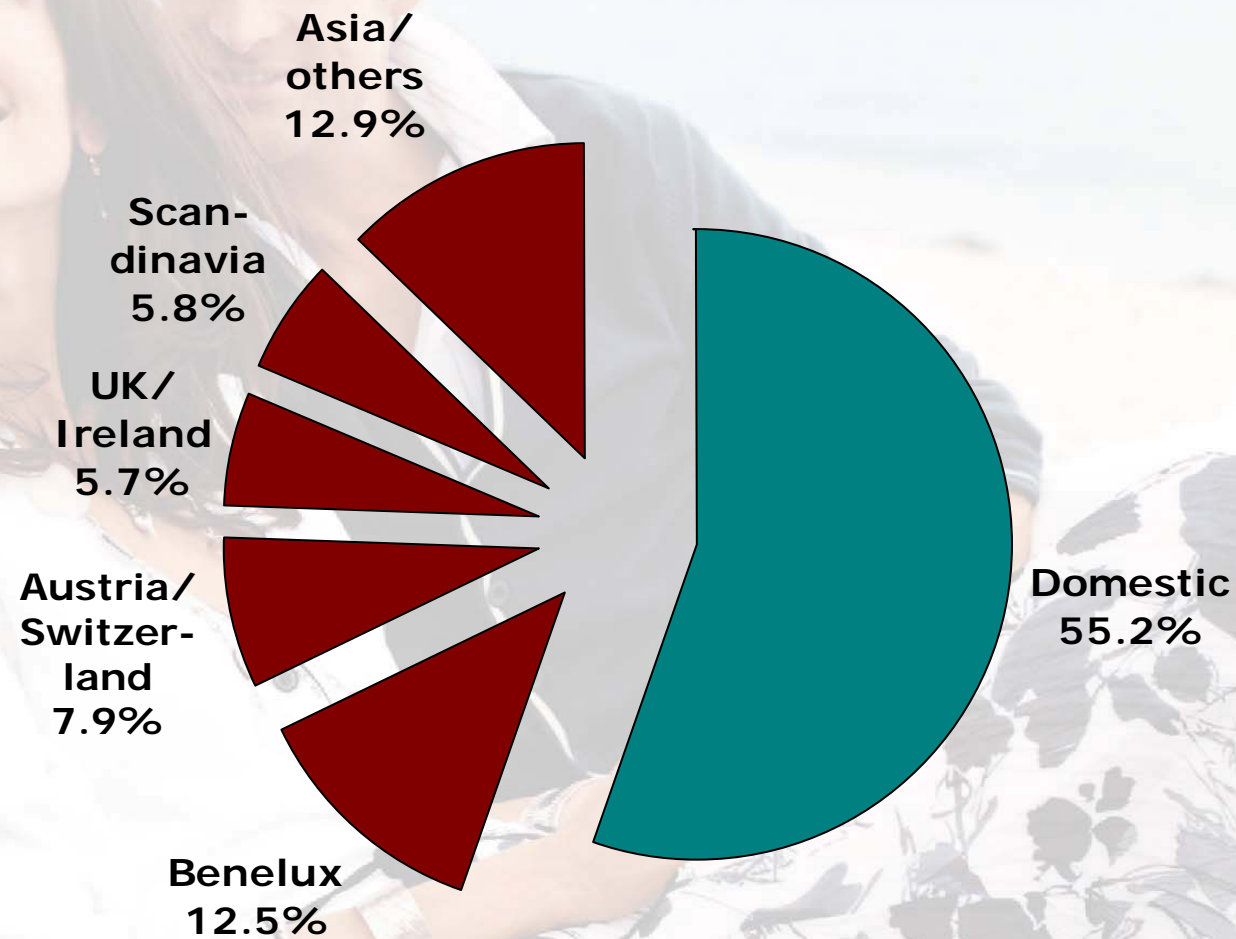
- Fast growth mainly due to retail expansion
- Increased independence from wholesale segment
- Sales increase of almost 50%
- At present 217 HOGW
- Continued expansion of retail activities one of the central strategic objectives


Fiscal Year 2006/2007: Development of export share

Export share in %



Fiscal Year 2006/2007: Key export countries





Fiscal Year 2007/2008: Development of the 1st quarter

- Sales up 14.4%
- Brand sales up 12.0%
- Retail revenues up 21.5%
- EBIT up 30.3%

Outlook

- 2007/2008: target sales of EUR 575 – 580 million, EBIT margin of 11.0%
- Incoming orders Spring/Summer up 14.7% and Autumn/Winter up 13.0%
- 2008/2009: anticipation of renewed double-digit growth in sales and earnings
- Over 4 years: sales of EUR 1 billion, EBIT margin of 15%

GERRY WEBER

**Annual General Meeting
2008**