

GERRY WEBER

**Welcome to the 2009
Annual General Meeting**

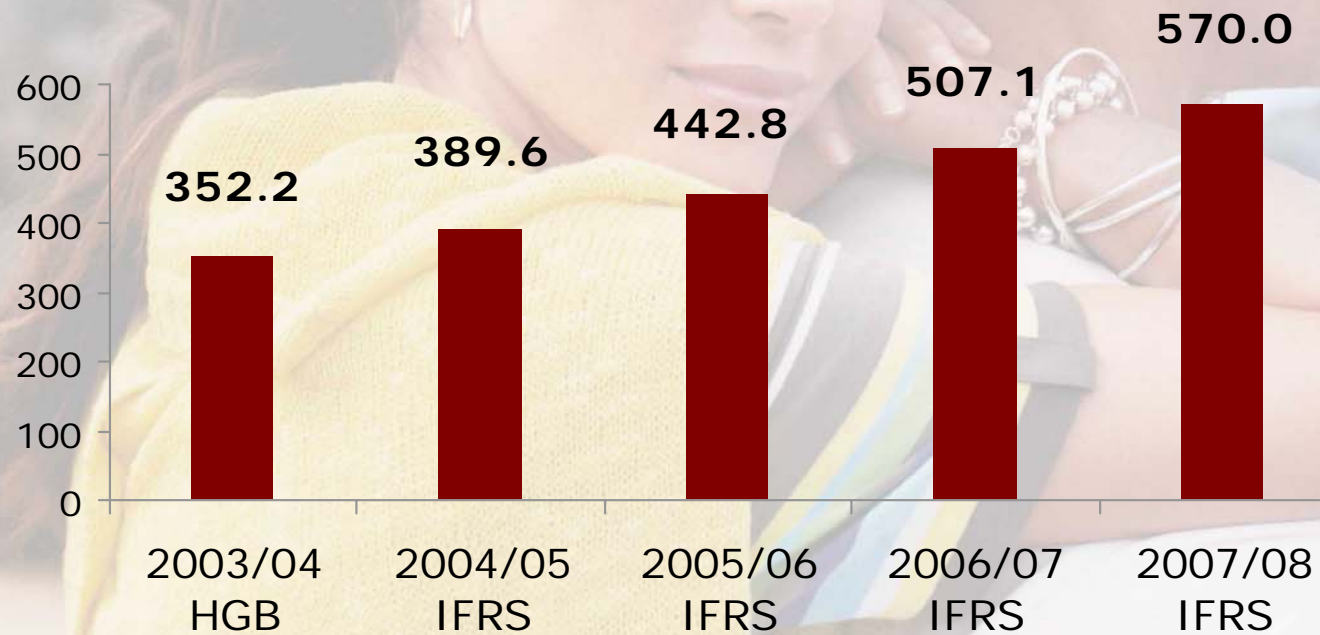
A smiling woman with long dark hair, wearing a wide-brimmed straw hat and a white dress with a red floral pattern, is sitting on a beach. She is looking towards the right of the frame. The background shows a bright, sunny beach scene with palm trees and a clear blue sky.

Fiscal Year 2007/2008: Summary

- New sales and earnings records in a weak market environment
- Group sales of EUR 570.0 million and EBIT margin of 11.0 percent
- Strong expansion: 42 new HOGW
- Creation of 303 new jobs across the Group, thereof 205 in Germany

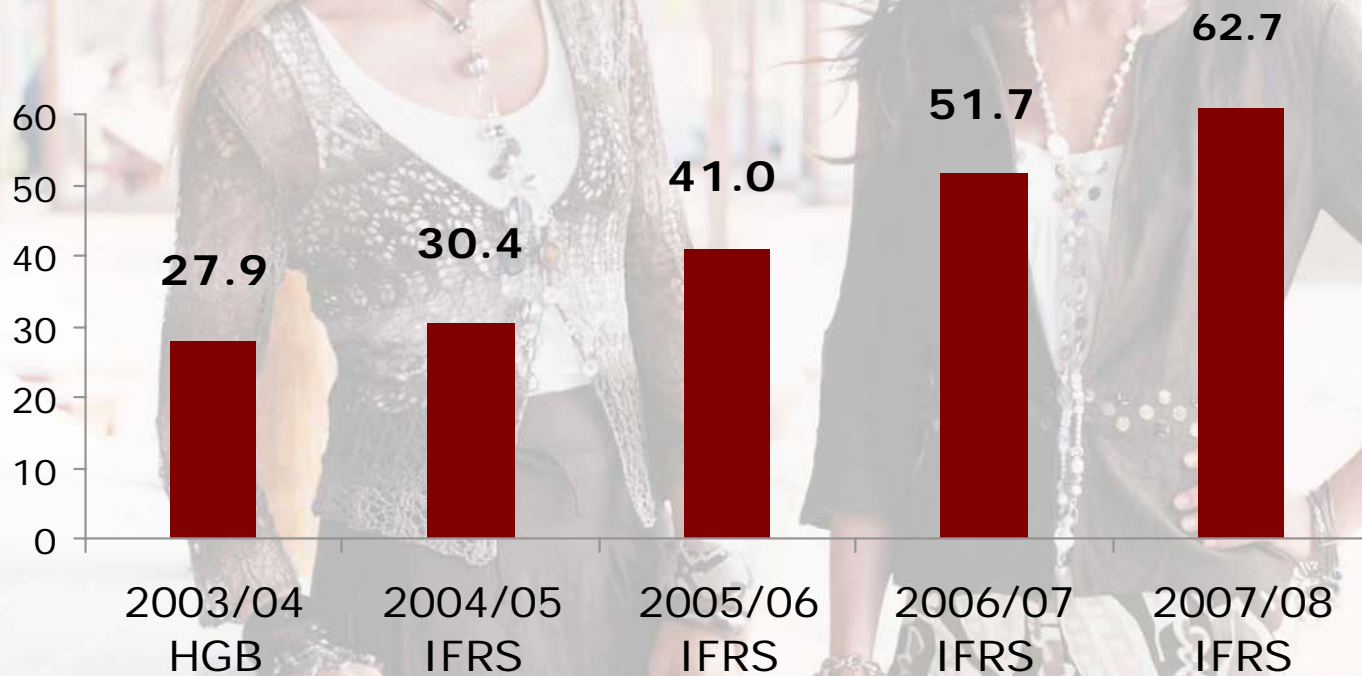
Fiscal Year 2007/2008: Sales development

Group sales in EUR m



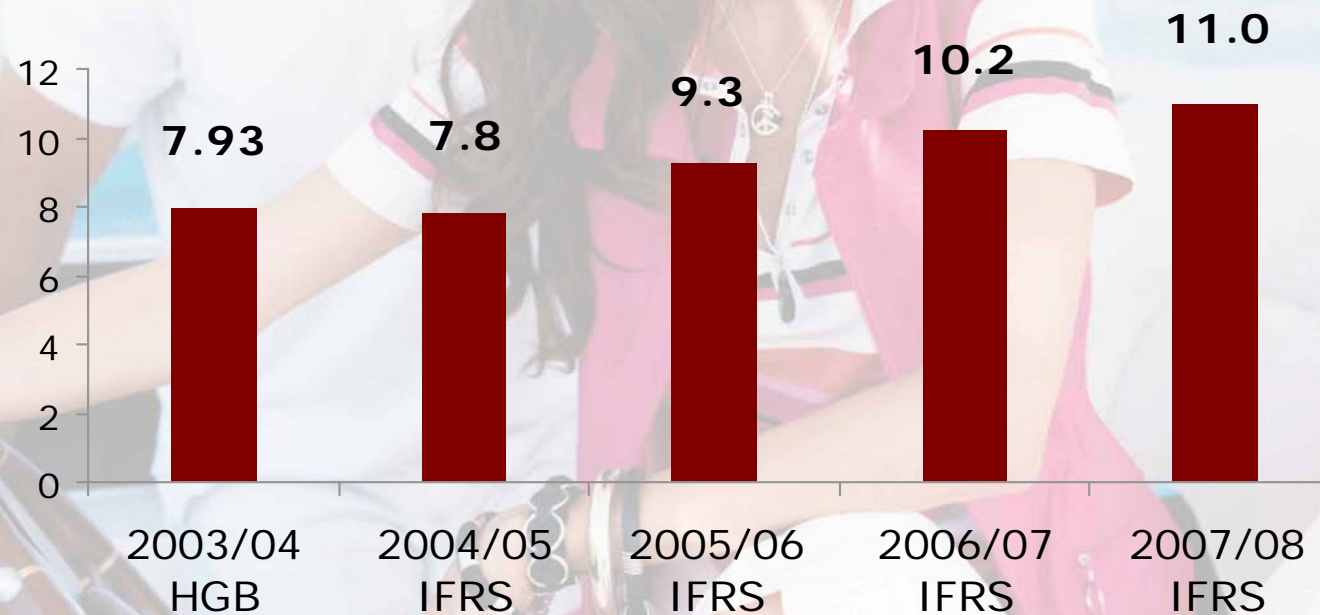
Fiscal Year 2007/2008: Earnings situation

EBIT in EUR m



Fiscal Year 2007/2008: Development of the EBIT margin

EBIT margin in %



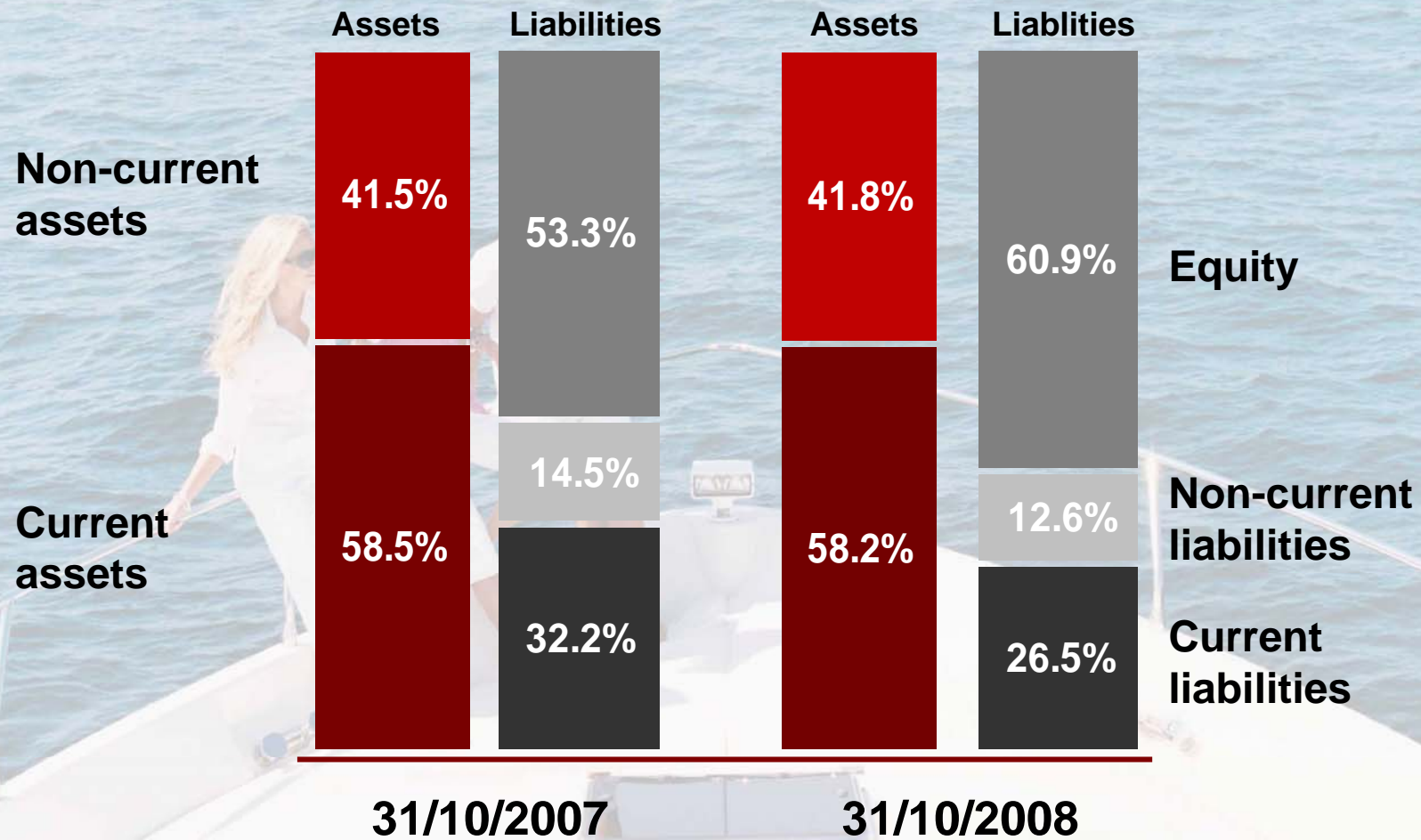
Fiscal Year 2007/2008: Key business figures

EUR m	2006/2007	2007/2008
Sales	507.1	570.0
- Germany	280.1	315.9
- International	227.0	254.1
EBITDA	62.1	74.0
EBIT	51.7	62.7
EBT	46.6	57.4
Profit for the year	27.0	39.4
Headcount (31/10)	2,018	2,321

Fiscal Year 2007/2008: Income statement –key figures

in %	2006/2007	2007/2008
Cost of materials ratio	55.1	53.6
Personnel expense ratio	13.3	13.6
EBITDA margin	12.2	13.0
EBIT margin	10.2	11.0
EBT margin	9.2	10.1
Tax ratio	42.2	31.4

Fiscal Year 2007/2008: Group balance sheet structure



Fiscal Year 2007/2008: Value added statement

in EUR m	2006/2007	2007/2008
Group performance:		
- Sales revenues	507.1	570.0
- Inventory changes	0.5	4.0
- Other interest and income	16.4	10.9
	524.0	584.9
Less purchased materials and services:		
- Cost of materials	279.9	305.5
- Depreciation	10.4	11.3
- Other operating expenses	114.0	125.9
	404.3	442.7
Value added	119.7	142.2

Fiscal Year 2007/2008: Key figures per share

in EUR per share	2006/2007	2007/2008
DVFA earnings	1.18	1.75*
Cash flow	2.49	3.05
Dividend	0.50	0.75

* on the basis of 22,508,820 shares



Fiscal Year 2007/2008: Development of brand sales

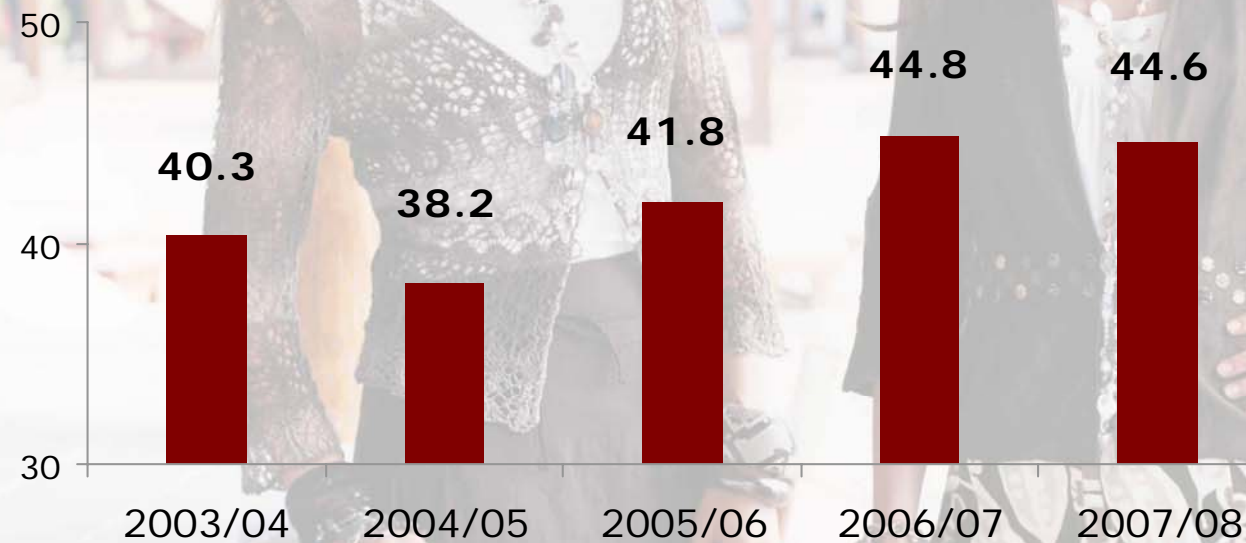
- GERRY WEBER scores name awareness ratings of approx. 80% among woman aged 30 to 64
- Percentage of sales:
 - GERRY WEBER 72.5%
 - TAIFUN 19.3%
 - SAMOON 5.8%
- Sport sponsoring activities underline the Group's transformation into a lifestyle company

Fiscal Year 2007/2008: Development of retail activities

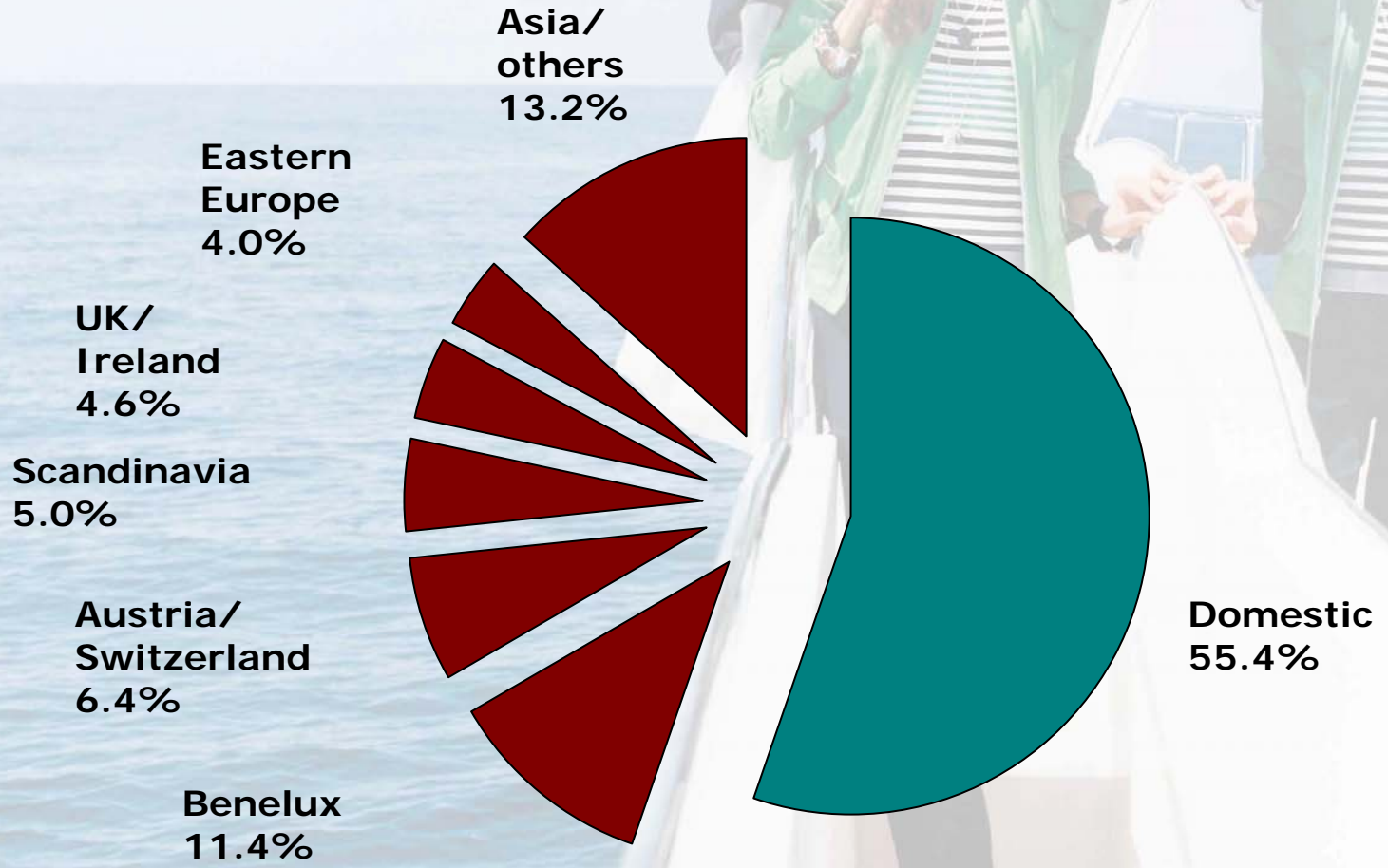
- On 31/10/2008 287 HOGW worldwide
 - 108 own
 - 179 in franchise
- Increase in retail sales of 26.8%
- GERRY WEBER eShop generates sales plus of 87.5% across all three brands
- Share of retail business in total revenues increased to 19.7%

Fiscal Year 2007/2008: Development of export share

Export share in %



Fiscal Year 2007/2008: Key export countries



A man and a woman are walking on a sandy beach. The man is wearing a red polo shirt and white shorts. The woman is wearing a striped polo shirt and white pants. They are both smiling and looking towards each other. The background shows the ocean and some rocks.

Fiscal Year 2008/2009: Development of the 1st quarter

- Company sales up 12.2%
- Brand sales up 22.5%
- Retail sales up 21.2%
- EBIT up 20.1%

Outlook

- Economic crisis: safeguarding profitability
- 2008/2009: Group sales of at least EUR 600 million and EBIT margin of 12.0% projected
- Comprehensive measures to increase profitability
- Opening of some 100 HOUSES OF GERRY WEBER in current fiscal year and annually over the coming 3 years
- Concessions at El Corte Inglés
- 200 new shop-in-shops

GERRY WEBER

**Annual General Meeting
2009**