

GERRY WEBER

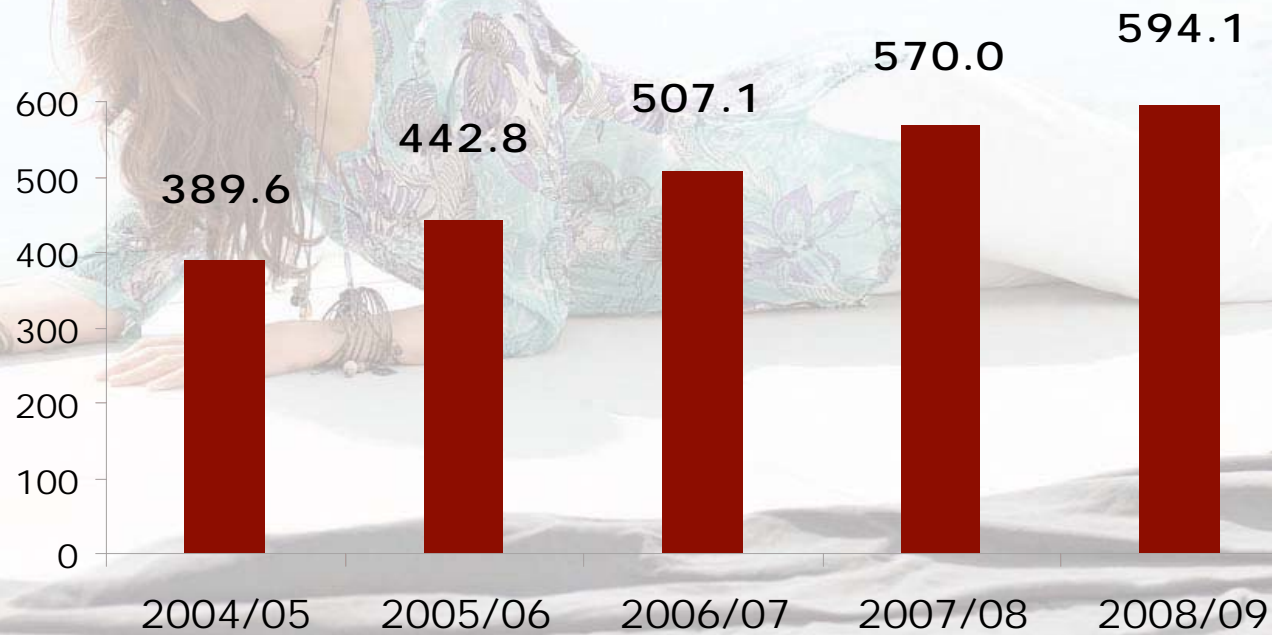
Annual General Meeting 2010

Fiscal Year 2008/2009: Summary

- New sales and earnings records despite economic crisis
- Group sales of EUR 594.1 million and EBIT of EUR 71.2 million
- Growth driven by own Retail activities
- Creation of 99 new jobs across the Group, thereof 80 in Germany

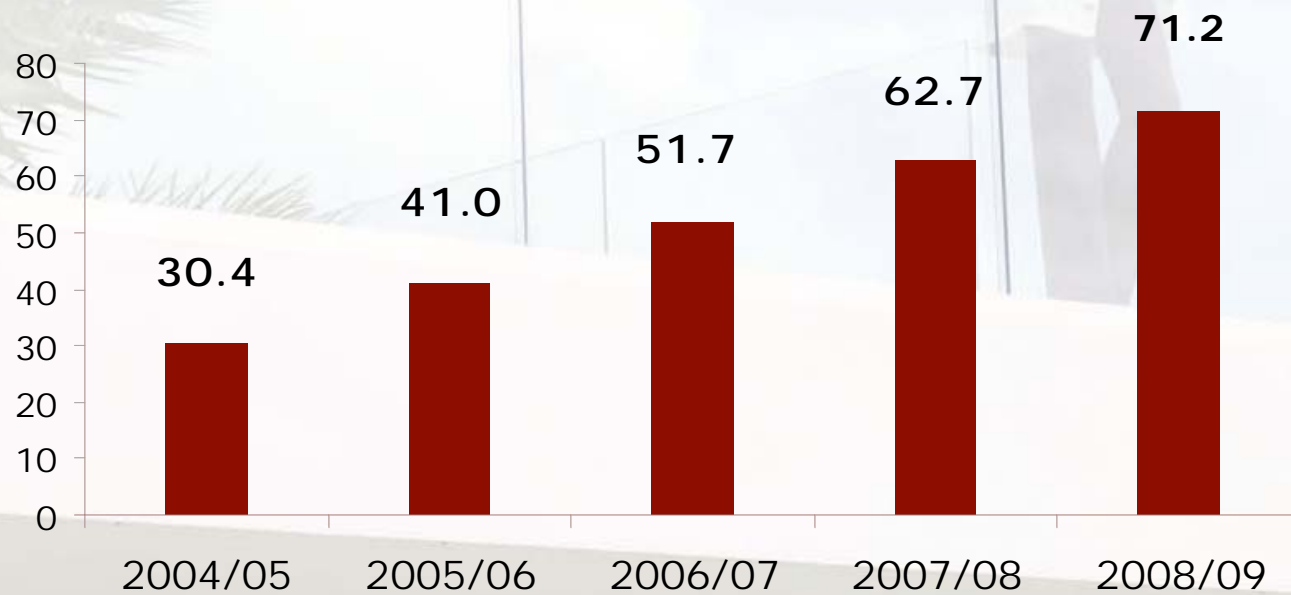
Fiscal Year 2008/2009: Sales development

Group sales in EUR m



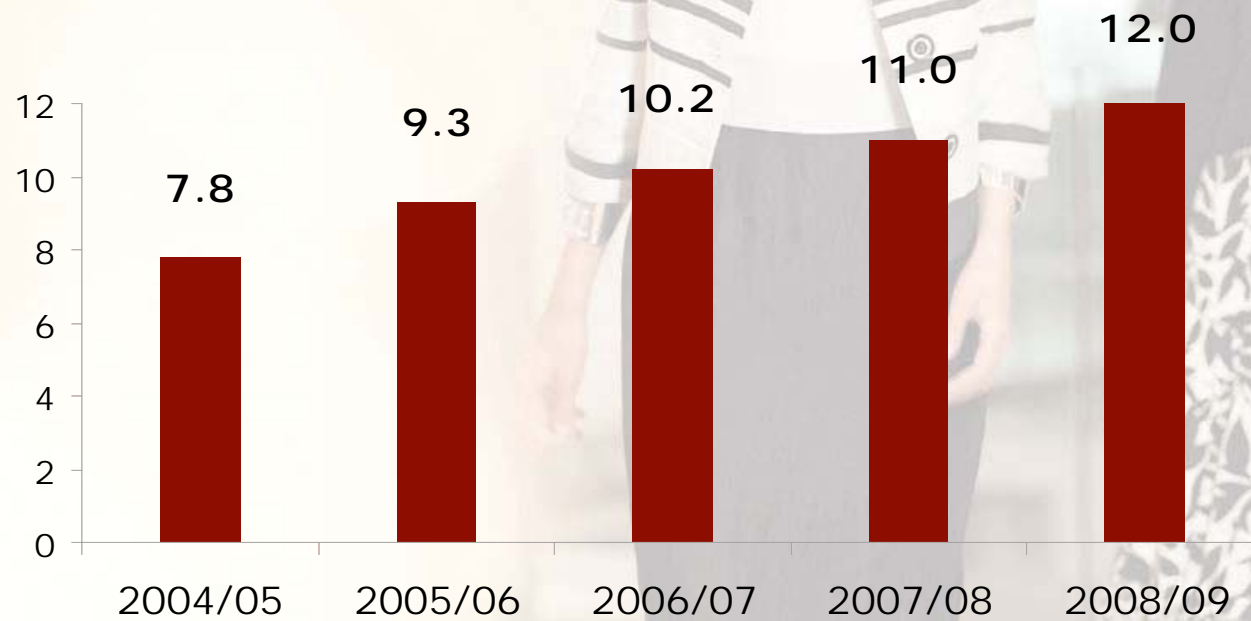
Fiscal Year 2008/2009: Earnings situation

EBIT in EUR m



Fiscal Year 2008/2009: Development of the EBIT margin

EBIT margin in %



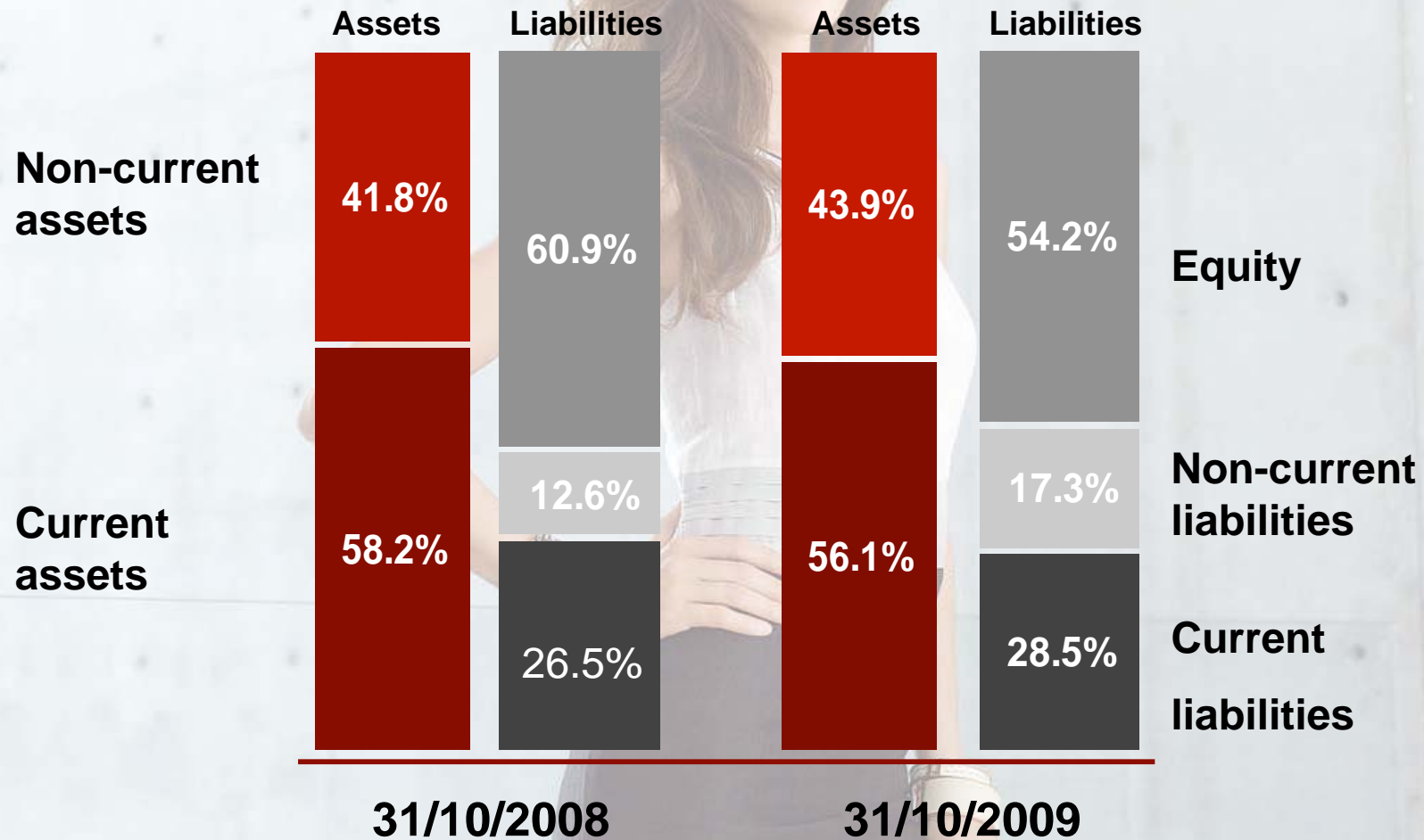
Fiscal Year 2008/2009: Key business figures

EUR m	2007/2008	2008/2009
Sales	570.0	594.1
- Germany	315.9	355.6
- International	254.1	238.5
EBITDA	74.0	83.6
EBIT	62.7	71.2
EBT	57.4	66.4
Profit for the year	39.4	43.0
Headcount (31/10)	2,321	2,420

Fiscal Year 2008/2009: Income statement – key figures

in %	2007/2008	2008/2009
Cost of materials ratio	52.9	51.4
Personnel expense ratio	13.6	14.6
EBITDA margin	13.0	14.1
EBIT margin	11.0	12.0
EBT margin	10.1	11.2
Tax ratio	31.4	35.2

Fiscal Year 2008/2009: Group balance sheet structure



Fiscal Year 2008/2009: Value added statement

in EUR m	2007/2008	2008/2009
Group performance:		
- Sales revenues	570.0	594.1
- Inventory changes	4.0	1.3
- Other interest and income	10.9	11.4
	584.9	606.8
Less purchased materials and services:		
- Cost of materials	305.5	306.9
- Depreciation	11.3	12.4
- Other operating expenses	125.9	128.9
	442.7	448.2
Value added	142.2	158.6

Fiscal Year 2008/2009: Key figures per share

in EUR per share	2007/2008	2008/2009
DVFA earnings	1.75¹⁾	2.08²⁾
Cash flow	3.05	3.82
Dividend	0.75	0.85

1) on the basis of 22,508,820 shares outstanding

2) on the basis of 20,661,848 shares outstanding

Fiscal Year 2008/2009: Development of brand sales

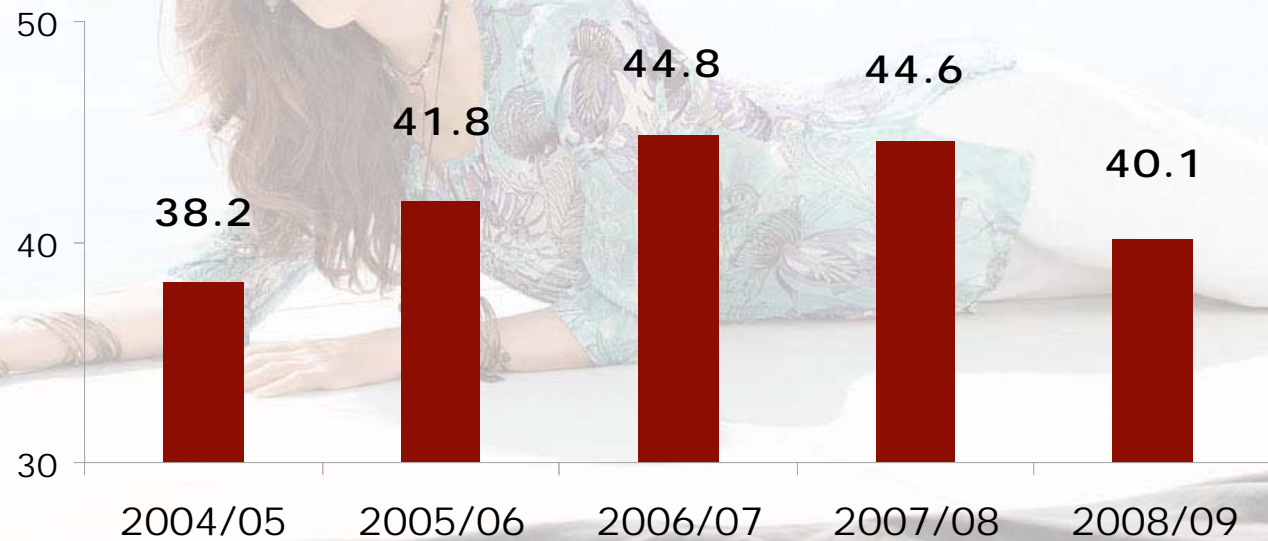
- Percentage of sales:
 - GERRY WEBER 75.7%
 - TAIFUN 18.0%
 - SAMOON 5.3%
- GERRY WEBER OPEN enhancing the image of the three Group brands

Fiscal Year 2008/2009: Development of retail activities

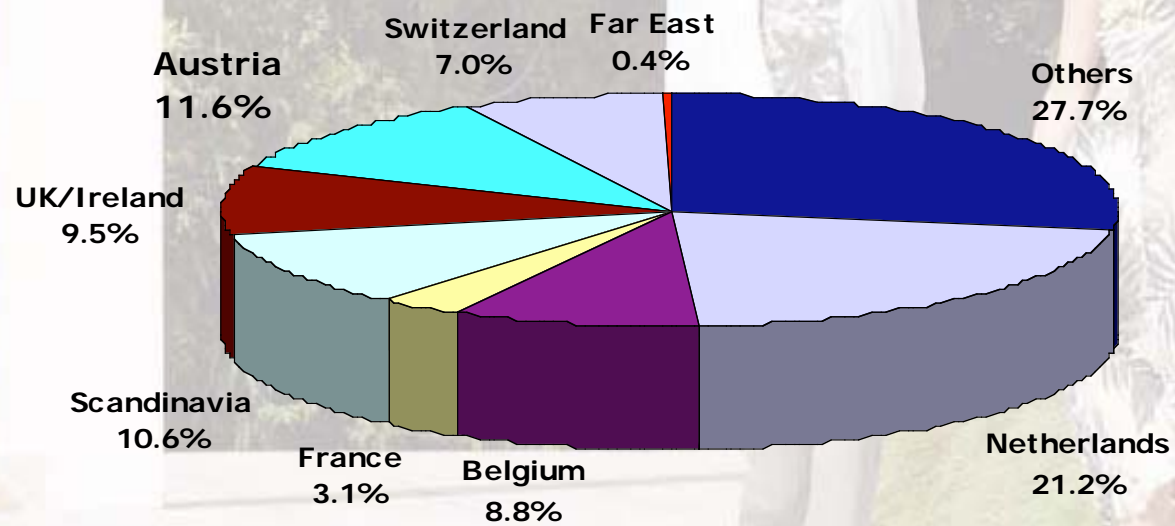
- Increase in retail sales of 27.8%
- On 31/10/2009 334 HOGW worldwide
 - 138 own
 - 196 in franchise
- GERRY WEBER eShop generates sales plus of 17%
- Share of retail business in total revenues increased to 24.6%

Fiscal Year 2008/2009: Development of export shares

Export share in %



Fiscal Year 2008/2009: Key export countries



Fiscal Year 2009/2010: Development of the 1st quarter

- Company sales up 2.3%
- Brand sales down 5.7%
- Retail sales up 18.4%
- EBIT up 10.1%

Outlook

- 2009/2010: Group sales between EUR 615 million and EUR 620 million and EBIT margin of 13% expected
- Secure profits more important than fast sales growth
- About 70-80 new HOUSES OF GERRY WEBER in the current fiscal year, of which some 47 will be managed by the company itself

GERRY WEBER

Annual General Meeting 2010